



# Evaluating Foresight and Lessons for its Future Impact

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# Outline

- Status of foresight
- Framework for evaluation
- Evaluation experiences
- Emerging lessons

# Status of foresight

- Multiple activities and purposes sharing a name
  - Priority setting
  - Reorienting Science & Innovation system
  - Demonstrating vitality of S & I system
  - Bringing new actors into the strategic debate
  - Building new networks and linkages across fields, sectors & markets or around problems
  - All above may be at organisational, local, regional, national or supranational levels
  - Timescale ranges from immediate future to far horizon

# Working definition

- The foresight process involves intense iterative periods of open reflection, networking, consultation and discussion, leading to the **joint refining of future visions** and the **common ownership of strategies**, with the aim of exploiting long term opportunities opened up through the impact of science, technology and innovation on society....It is **the discovery of a common space for open thinking on the future** and the **incubation of strategic approaches...**

*J. Cassingena Harper MCST*

# Why evaluate foresight?

- Policy instrument consuming time and resources. Therefore need to know:
- Accountability
  - Was the activity efficiently executed and a proper use of public funds?
- Justification
  - Do the effects of foresight justify its continuation/extension?
- Learning
  - How can we do it better?

# What to evaluate?

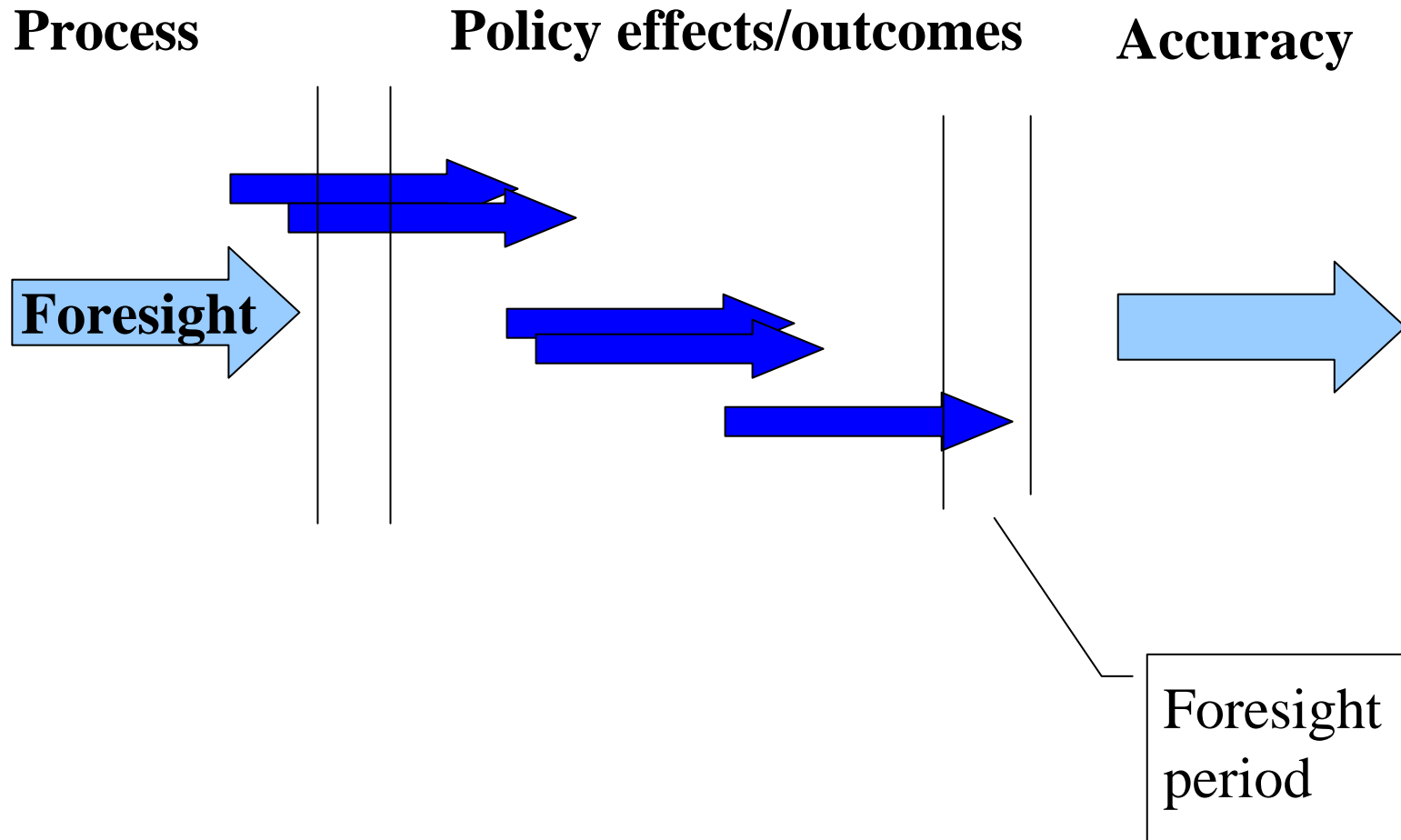
- Must first establish scope and purpose of foresight activity
- Important to distinguish foresight from its context
  - Where does a foresight activity begin and where does it end? May be continuous.
  - Foresight is a process embedded in a broader strategic and policy context

# When to evaluate?

- What is the timeframe for an evaluation?
  - Process versus outcome
  - Attribution problem increases over time

# Shifting Evaluation Agenda

– a linear view





# How to evaluate Foresight? Cf previous NISTEP conference presentation

## **FIRST GENERATION**

**Accuracy of  
Prediction  
Diffusion of  
results**

## **SECOND GENERATION**

**Take-up of  
Priorities  
New active  
networks**

## **THIRD GENERATION**

**Stakeholder  
Evaluation  
Foresight culture  
Higher status for  
research**



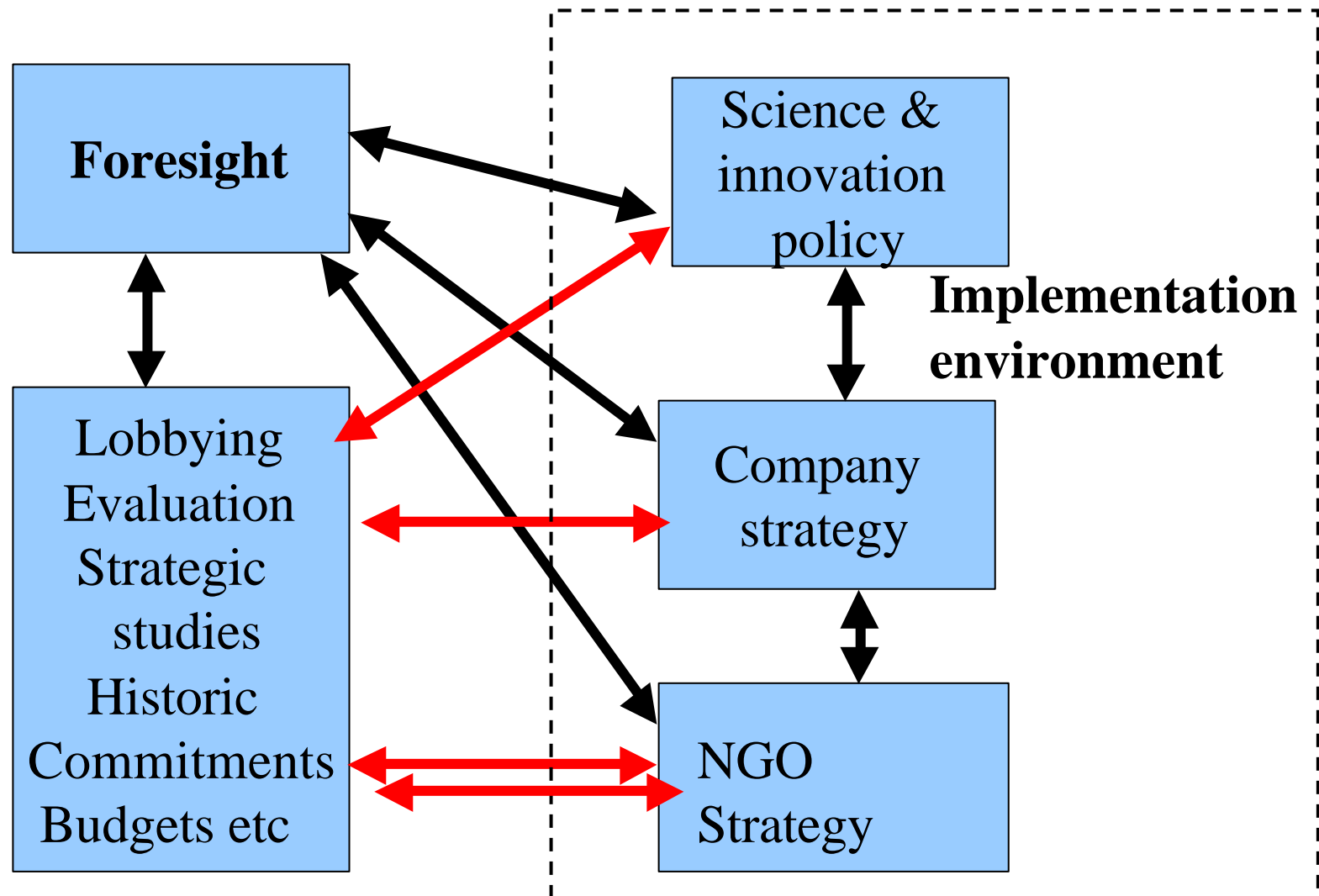
# Processes

- Process evaluation covers things like:
  - Organisation and Management, e.g. Were the ‘right’ people involved? Did expert panels receive adequate support? Was the exercise adequately linked to decision-making centres? Etc.
  - Appropriateness and efficiency of methods used, e.g. Should a Delphi have been used? Were scenario workshops properly facilitated? Etc.
- Should be conducted in real-time or immediately after an activity is complete

# Outputs and Outcomes

- Outputs measure only activity and not its significance
  - Eg numbers participating, reports disseminated, meetings held, website hits
- Effects may be disguised by numbers
  - eg “new networks” may vary in their novelty, size, significance, durability etc

# Attribution - a non-linear view



# Foresight outputs in the implementation environment

- Once a foresight output enters the implementation environment how is it different from other policy information?
  - Possibly longer timescale, creativity or commitment but all of these elements can also come from other sources
- Implication that evaluation of foresight must include understanding of interaction of foresight outputs with the strategic behaviour of policy and economic actors

# Distinguishing signal from noise

- Foresight not always tuned to needs of recipients
- Information needs to be presented in a way that policy/strategy mechanisms can receive and absorb it
  - Timing needs to synchronise with policy cycles cf Keenan UK study
  - Level of recommendations needs to match available funding or capacity for reform
- BUT occasionally it is the policy/strategy structure that needs to change in the light of foresight information

# Additionality of foresight

- Degree to which public support for foresight makes a difference
  - Would foresight have happened without the policy intervention?
  - Is foresight done differently/better because of the policy intervention
  - Are the resulting actions better because of foresight
  - Have persistent changes been achieved (eg foresight culture)?
- Behavioural additionality

# Commitment and Stakeholding

- Traditionally foresight is seen as a process of building commitment among stakeholders – cf Martin's 5Cs
- From evaluation perspective also creates risks
  - Self-fulfilling prophecy when foresight “owners” also control the distribution of resources at the implementation phase
  - Stakeholding and consensus may be trade-off with creativity and insight



# Some Evaluation Experiences

- **Austria** – internal assessment of impacts by Science Ministry
- **Netherlands** (OCV) – self-evaluation, PhD study, Masters thesis, evaluation by Advisory Council for Science & Technology (AWT)
- **Sweden** – process (and not the impacts) evaluated continuously by an Evaluation Committee
- **Japan** – assessment of realisation of results some 15-20 years after identification in STA forecasts
- **Germany** – Delphi 98 evaluation questionnaire; FUTUR being evaluated during 2002
- **UK** – grand plans that degenerated into piecemeal efforts; some limited external (and independent) scrutiny, e.g. by Parliament, a PhD study, etc.

# German FUTUR (2002)

- Largely a process evaluation, focusing upon:
  - The objectives of FUTUR, which are assumed to summarise the central assumptions upon which the exercise is based
  - The different instruments and methods with regard to their effectiveness, efficiency and interplay
  - The process in general
  - The results, through a comparison of the topics developed in the lead visions with the large research programmes already being executed by the BMBF

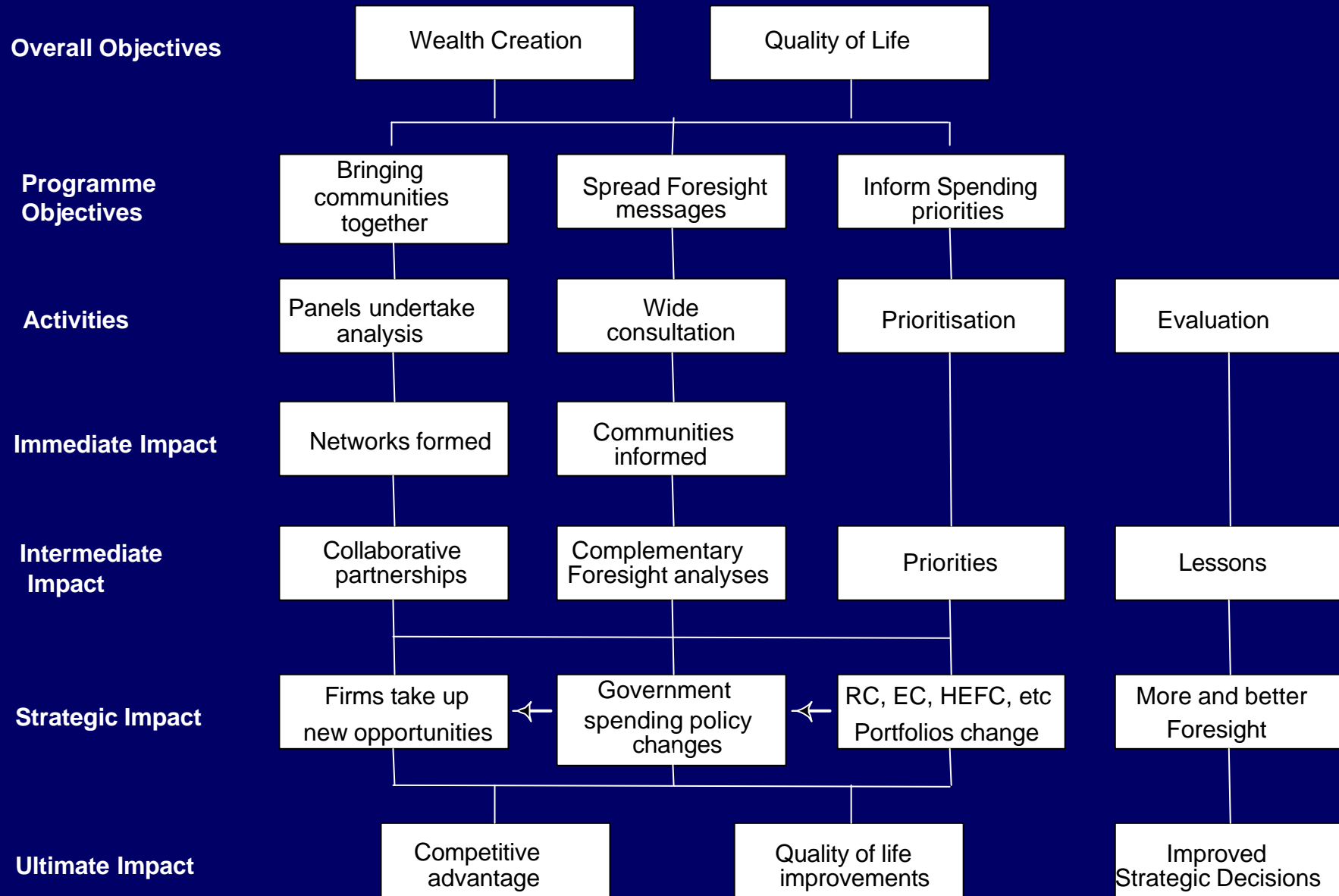
# German FUTUR (2002)

- **Evaluation approach:**
  - Involves formulating the underlying assumptions and hypotheses that underpin the ideals and conduct of Futur
  - These hypotheses are then ‘tested’ through their operationalisation into questions that can be detailed in surveys and interview protocols
- **Methods:**
  - Online questionnaire survey
  - Interviews
  - Minutes, reports, participant observation
  - International Panel of Foresight Evaluation Experts holding hearing and interviews before producing evaluation report
- **Limitations:**
  - Little time and few resources available
  - Too early to pick up outcomes

# UK Evaluation Experiences

- OST/PREST conducted survey of panellists (1995)
- **OST drafted more comprehensive evaluation proposals (1995)**
- PhD CASE studentship at PREST (1995-99)
- Panels asked to draft performance indicators (1996)
- RCs and OGDs asked to account for implementation (1996-98 )
- RAEng did some case study and questionnaire work (1997)
- **POST produced a review of Foresight and its impacts (1997)**
- Academic work at York and Brunel universities (1997- 2000)
- SQW contracted to develop impact indicators (1998)
- PREST/Wise Guys/SUPRA contracted to develop an **evaluation framework for 2<sup>nd</sup> Foresight cycle (2000)**
- Chief Scientist's Review

# First UK FORESIGHT PROGRAMME EVALUATION LOGIC CHART



# Evaluation Framework for Second UK Foresight Process

## PANEL PROCESS

*Suggested evidence:*  
*Panel statistics, panel member satisfaction levels, stakeholder satisfaction levels*

## DIRECT DISSEMINATION

*Suggested evidence: Programme and panel statistics, panel member satisfaction levels, stakeholder satisfaction levels*

## DISSEMINATION VIA INTERMEDIARIES

*Suggested evidence: Intermediary organisation statistics and documents, intermediary organisation satisfaction levels, stakeholder satisfaction levels*

## Target sectors for Foresight impacts

### SCIENCE BASE

*Suggested evidence:*

*Alignment between Foresight and RC and other funding body objectives*

*Analysis of high quality proposals to RCs in priority areas*

*Increased funding for research in priority areas*

*Formation and persistence of new research networks in priority areas (e.g. via RC statistics, bibliometric analysis, intermediary organisation statistics etc.)*

### INDUSTRY & COMMERCE

*Suggested evidence:*

*Use of Foresight outputs in business planning or technology strategy of case study firms*

*Evidence of use of Foresight outputs in business planning or technology strategy from Annual Reports, intermediary organisation documents, etc.*

*Use of Foresight methods in business planning or technology strategy of case study firms*

*Evidence of use of Foresight methods in business planning or technology strategy from Annual Reports, intermediary organisation documents, etc.*

*Formation and persistence of new networks within industry, and between industry, Government, the Science Base and other organisations (e.g. via intermediary organisation statistics,)*

### VOLUNTARY SECTOR

*Suggested evidence:*

*Use of Foresight outputs in planning or technology strategy of case study organisations*

*Evidence of use of Foresight outputs in planning or technology strategy from Annual Reports, intermediary organisation documents, etc.*

*Use of Foresight methods in planning or technology strategy of case study organisations*

*Evidence of use of Foresight methods in business planning or technology strategy from Annual Reports, intermediary organisation documents, etc.*

*Formation and persistence of new networks within voluntary organisations, and between the sector, industry, Government and the Science Base (e.g. via intermediary organisation statistics,)*

### EDUCATION, TRAINING AND PUS

*Suggested evidence:*

*Inclusion of Foresight approaches in business schools and professional training*

*Development and take-up of new scientific, professional or vocational training courses in line with Foresight recommendations*

*Use of Foresight by educational and training establishments*

*Increased numbers attending scientific, technical, engineering, design courses*

### GOVERNMENT

*Suggested evidence:*

*Use of Foresight outputs in planning or technology strategy of OGDs and agencies (via case studies, Annual Reports, Whitehall Foresight Audit, etc)*

*Importance of Foresight in co-ordination of policy (via OGD case studies and Whitehall Foresight Audit)*

*Effects on spend on S&T by Government departments (e.g. via OGD case studies, Forward Look, WFA) and on structure (eg WFG)*

*Formation and persistence of new networks with industry, Government, the Science Base and other organisations*

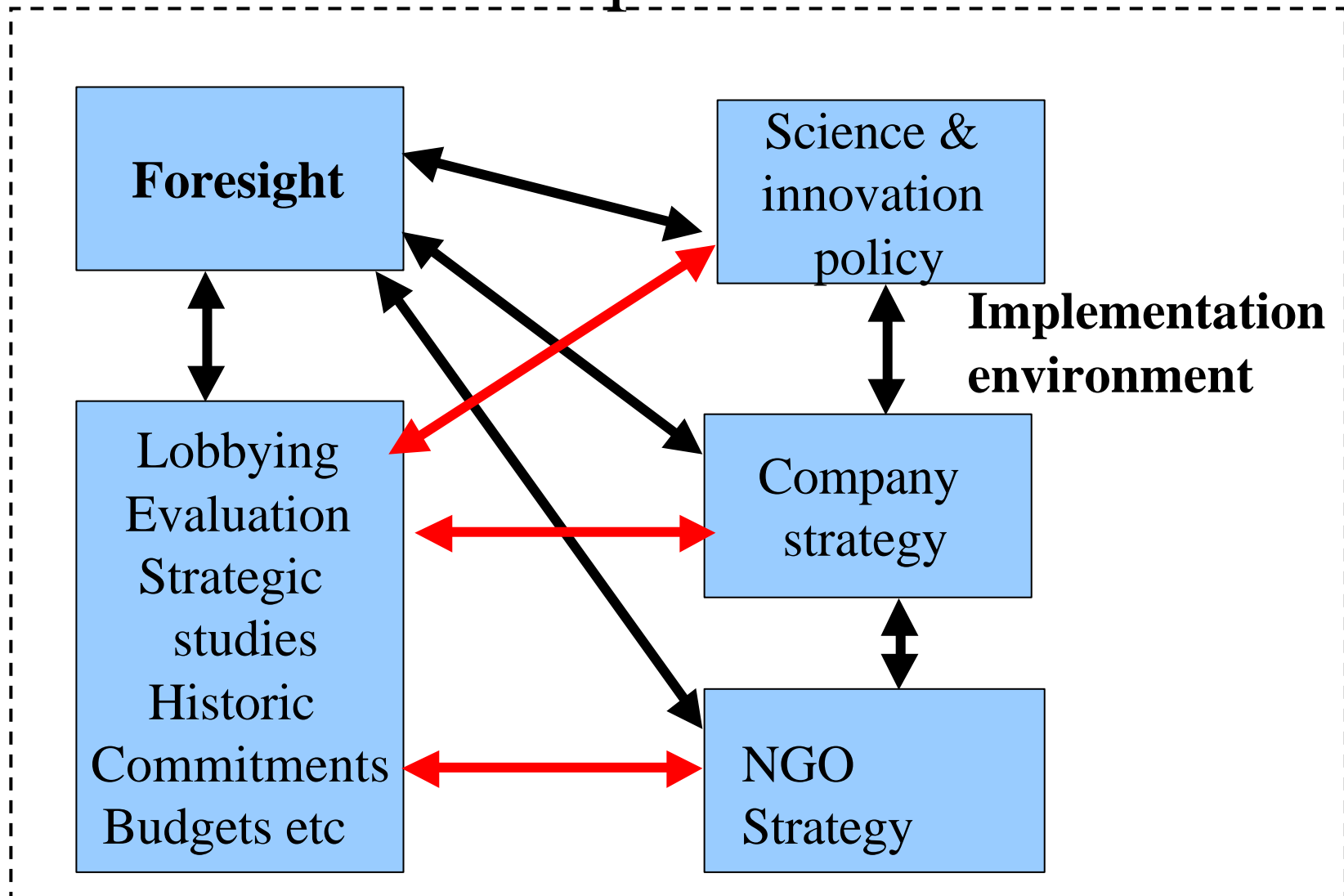
COMPETITIVENESS

QUALITY OF LIFE

# Emerging lessons

- Common space and joint ownership elements of foresight definition imply that foresight should not be in a linear relationship with implementation but rather that foresight should move into the implementation space

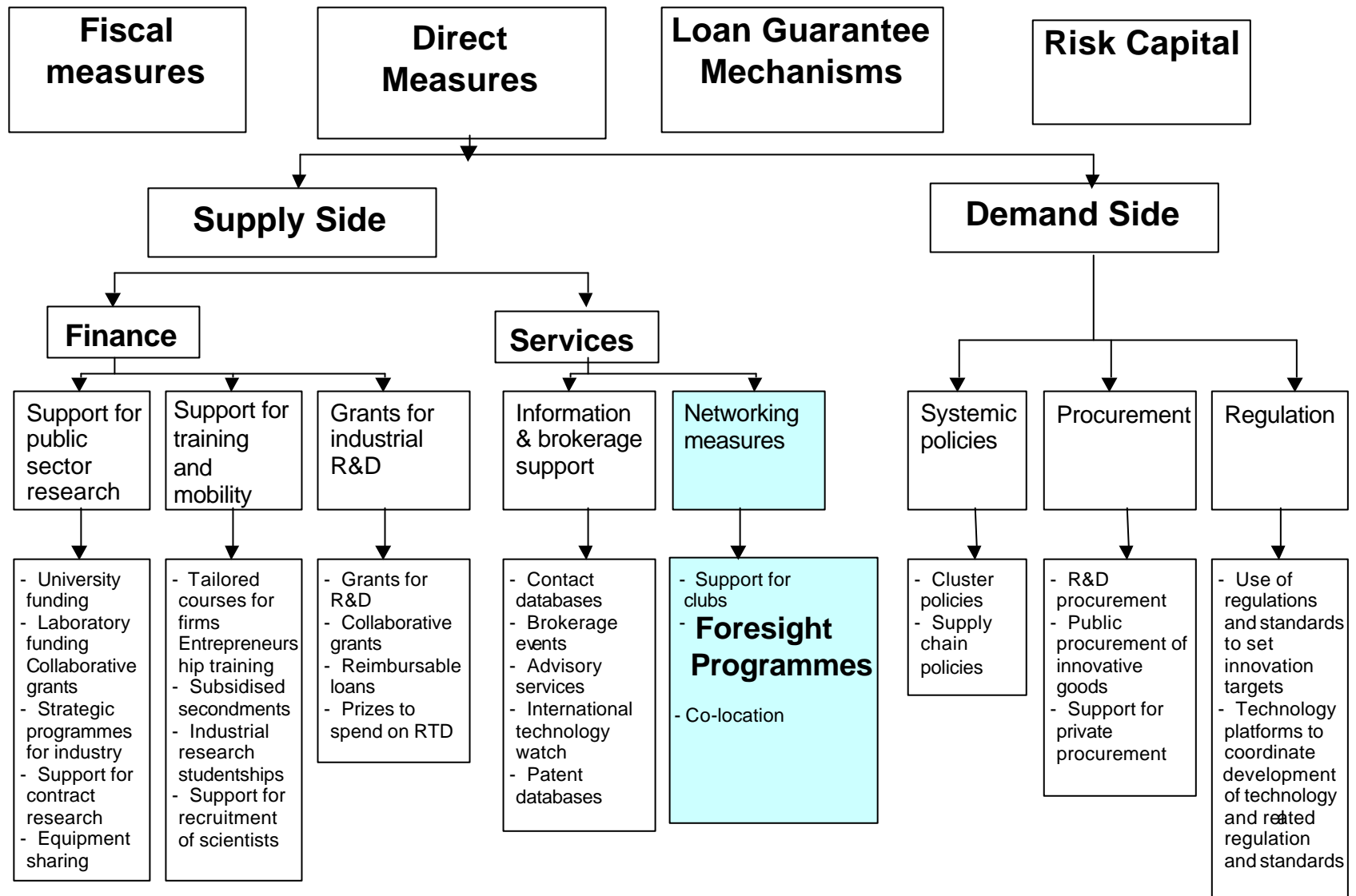
# Foresight inside the implementation space





# Foresight as an innovation policy instrument

- Need to understand foresight in context of range of tools for innovation policy and how it can interact with, strengthen and be strengthened by combinations with other policies



**Framework conditions:** Science base - Contract research - Human resources - IPR - State Aid Regulations

Source: Georghiou et al Direct Measures 2003

# Conclusions

- An integrated role for foresight is essential if it is not to marginalised
- Process and implementation of foresight must both be constructed in the light of the government and company strategic processes it seeks to influence
- For foresight to improve it must be subject to rigorous evaluation and the evaluation must feed back into new design
- Scope for international cooperation in evaluation
  - Sharing results
  - Carrying out comparative evaluation